Governor's Office of Minority Affairs

Luwanda W. Jenkins, Special Secretary

Minority Business Enterprise Program Participation Stats for Fiscal Year 2011

(Revised)

MARYLAND

GOVERNOR'S OFFICE OF MINORITY AFFAIRS

Martin O'Malley, Governor
Anthony G. Brown, Lt. Governor

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Message from Special Secretary Luwanda W. Jenkins

On behalf of the Governor's Office of Minority Affairs, I am pleased to present the Minority Business Enterprise (MBE) Program Participation Stats for Fiscal Year 2011.

Maryland's Minority Business Enterprise Program continues to make great strides. MBE participation across State procurement agencies overall increased from 23.2% in FY 2010 to 23.8% in FY 2011 – the highest level ever attained during the history of the program. The Cabinet procurement agencies achieved 24.2% and the Statestat reporting procurement agencies achieved 26%.

Minority business enterprises were awarded over $1.64 billion in FY 2011, representing an 18% increase over the $1.39 billion awarded to MBEs in FY 2010. Award highlights include the following:

- **Increased awards to all African American firms by 15%** *(includes African American Women)* (from $291 million in FY 2010 to $335 million in FY 2011)
- **Increased awards to all Asian firms by 42%** *(includes Asian Women)* (from $164.4 million in FY 2010 to $233.6 million in FY 2011)
- **Increased awards to all Hispanic firms by nearly 3%** *(includes Hispanic Women)* (from nearly $139 million in FY 2010 to $142.8 million in FY 2011)
- **Increased awards to all Native American firms by 157%** *(includes Native American Women)* (from $7 million in FY 2010 to $18 million in FY 2011)
- **Increased awards to Women firms by 34%** *(does not include minority women)* (from $320.5 million in FY 2010 to $429.3 million in FY 2011)

The following pages contain MBE participation by agency, procurement category, and ethnic classification for FY 2011. Also included is MBE participation by ethnic classification from FY 2007 to FY 2011. Payment data for FY 2011 will be included in the FY 2011 Annual Report to be released during first quarter of 2012.

I sincerely hope you are enlightened by the information contained herein, and continue to support the important mission of the Governor's Office of Minority Affairs.

Sincerely,

Luwanda W. Jenkins
Special Secretary

FY 2011 MBE Procurement/Contract Awards by Agency

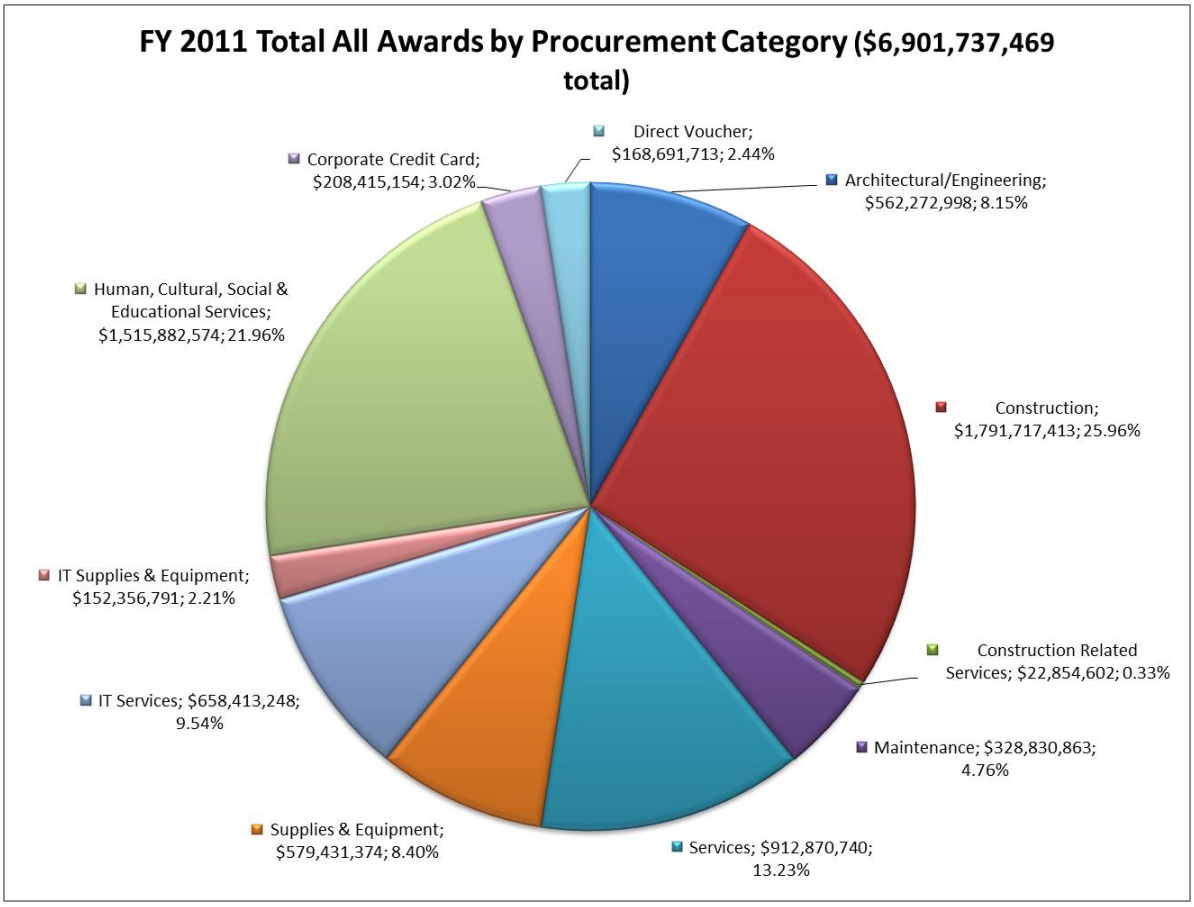
State Procurement Agency	Total Prime Procurement/ Contract Awards	Total MBE Awards	% MBE Participation
Aging	$4,584,154	$1,408,101	30.72%
Agriculture	$3,687,301	$255,945	6.94%
Archives	$1,364,323	$957,673	70.19%
Assessments & Taxation	$2,807,416	$1,677,863	59.77%
Automobile Insurance Fund	$408,203	$221,036	54.15%
Baltimore City Community College	$5,265,753	$999,169	18.97%
Board of Public Works	$33,959	$5,630	16.58%
Bowie State University	$16,676,842	$4,331,561	25.97%
Budget & Management	$27,358,721	$2,865,817	10.47%
Business & Economic Development	$4,718,455	$2,071,546	43.90%
Canal Place Preservation	$208,474	$0	0.00%
College Savings Plans	$597,986	$386,253	64.59%
Comptroller	$20,426,958	$2,514,362	12.31%
Coppin State University	$21,350,709	$6,726,049	31.50%
Deaf, School for the	$1,379,670	$26,914	1.95%
Education	$96,546,441	$19,623,540	20.33%
Elections	$5,458,325	$2,648,688	48.53%
Environment	$6,787,153	$1,706,988	25.15%
Environmental Services	$75,442,318	$12,015,904	15.93%
Executive Department	$9,371,775	$1,313,121	14.01%
Food Center Authority	$1,421,866	$249,739	17.56%
Frostburg State University	$12,422,178	$1,562,534	12.58%
General Services	$128,303,302	$43,431,110	33.85%
Health & Mental Hygiene	$955,381,252	$440,725,746	46.13%
Higher Education Commission	$564,472	$79,093	14.01%
Housing & Community Development	$8,166,019	$1,785,087	21.86%
Human Relations Commission	$72,028	$13,092	18.18%
Human Resources	$645,614,800	$54,006,484	8.37%
Information Technology	$464,067,012	$63,649,458	13.72%
Insurance Administration	$1,439,594	$65,454	4.55%
Juvenile Services	$266,824,348	$23,636,741	8.86%
Labor, Licensing, & Regulation	$22,866,985	$8,247,514	36.07%
Lottery	$43,084,372	$7,927,045	18.40%
Military	$7,052,118	$672,817	9.54%

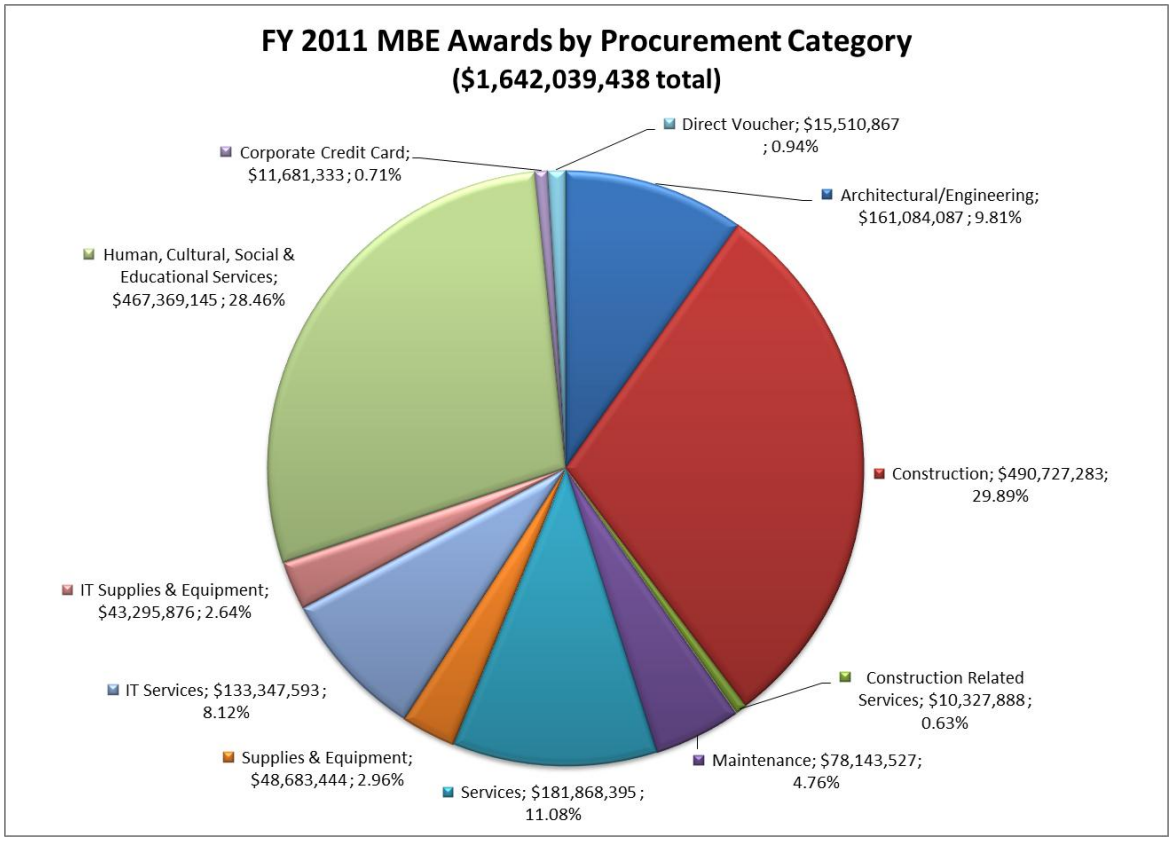
State Procurement Agency	Total Prime Procurement / Contract Awards	Total MBE Awards	% MBE Participation
Morgan State University	$37,870,539	$8,455,347	22.33%
Natural Resources	$28,017,682	$3,045,838	10.87%
People's Counsel	$543,776	$38,648	7.11%
Planning	$1,360,663	$112,425	8.26%
Police	$118,716,609	$10,493,081	8.84%
Prosecutor's Office	$12,361	$1,514	12.25%
Public Safety & Correctional Services	$218,555,590	$72,081,714	32.98%
Public School Construction	$603,430,360	$179,340,353	29.72%
Public Service Commission	$5,627,323	$423,168	7.52%
Public Television	$2,832,468	$383,708	13.55%
Retirement	$7,382,396	$1,215,024	16.46%
Salisbury State University	$16,686,431	$4,144,710	24.84%
Saint Mary's College	$12,852,959	$1,174,077	9.13%
Stadium Authority	$9,559,157	$1,998,643	20.91%
Tax Court	$21,451	$5,008	23.35%
Towson University	$63,000,505	$16,074,694	25.52%
Transportation - Aviation	$228,997,516	$60,080,197	26.24%
Transportation - Motor Vehicle	$25,550,187	$11,941,502	46.74%
Transportation - Office of the Secretary	$26,516,949	$7,824,889	29.51%
Transportation - Port	$62,685,346	$4,900,566	7.82%
Transportation - State Highway	$879,596,422	$229,512,828	26.09%
Transportation - Transit	$470,837,763	$79,124,731	16.81%
Transportation - Transportation Authority	$195,881,120	$49,809,039	25.43%
Treasurer's Office	$346,296	$85,791	24.77%
University of Baltimore	$11,518,162	$1,669,597	14.50%
University of Maryland, Baltimore	$338,624,555	$67,757,374	20.01%
University of Maryland, Baltimore County	$66,350,852	$13,118,061	19.77%
University of Maryland, College Park	$395,679,939	$73,988,714	18.70%
University of Maryland, Eastern Shore	$17,040,143	$2,090,634	12.27%
University of Maryland, University College	$53,379,432	$7,743,567	14.51%
Veteran's Affairs	$139,855,328	$25,497,939	18.23%
Workers' Compensation	$651,908	$97,982	15.03%
State of Maryland Total	**$6,901,737,469**	**$1,642,039,438**	**23.79%**

FY 2011 Total Awards by Procurement Category

Procurement Category	Value of Total Prime Awards (Including MBE)	Value of MBE Prime Awards	Value of MBE Subcontract Awards	Value of Total MBE Awards (Prime & Sub)	Total MBE Participa-tion Percentage *
Architectural/Engineering	$562,272,998	$17,878,544	$143,205,543	**$161,084,087**	**28.65%**
Construction	$1,791,717,413	$97,780,424	$392,946,859	**$490,727,283**	**27.39%**
Construction Related Services	$22,854,602	$2,301,688	$8,026,200	**$10,327,888**	**45.19%**
Maintenance	$328,830,863	$53,083,727	$25,059,800	**$78,143,527**	**23.76%**
Services	$912,870,740	$92,724,399	$89,143,995	**$181,868,395**	**19.92%**
Supplies & Equipment	$579,431,374	$25,823,186	$22,860,258	**$48,683,444**	**8.40%**
IT Services	$658,413,248	$47,632,173	$85,715,420	**$133,347,593**	**20.25%**
IT Supplies & Equipment	$152,356,791	$40,437,109	$2,858,767	**$43,295,876**	**28.42%**
Human, Cultural, Social & Educational Services	$1,515,882,574	$462,205,494	$5,163,651	**$467,369,145**	**30.83%**
Corporate Credit Card	$208,415,154	$11,681,333	$0	**$11,681,333**	**5.60%**
Direct Voucher	$168,691,713	$15,510,867	$0	**$15,510,867**	**9.19%**
Totals	**$6,901,737,469**	**$867,058,944**	**$774,980,494**	**$1,642,039,438**	**23.79%**

*Total amount awarded to MBEs (both prime contractors and subcontractors) in the category divided by the total dollar amount of prime contracts in that category.

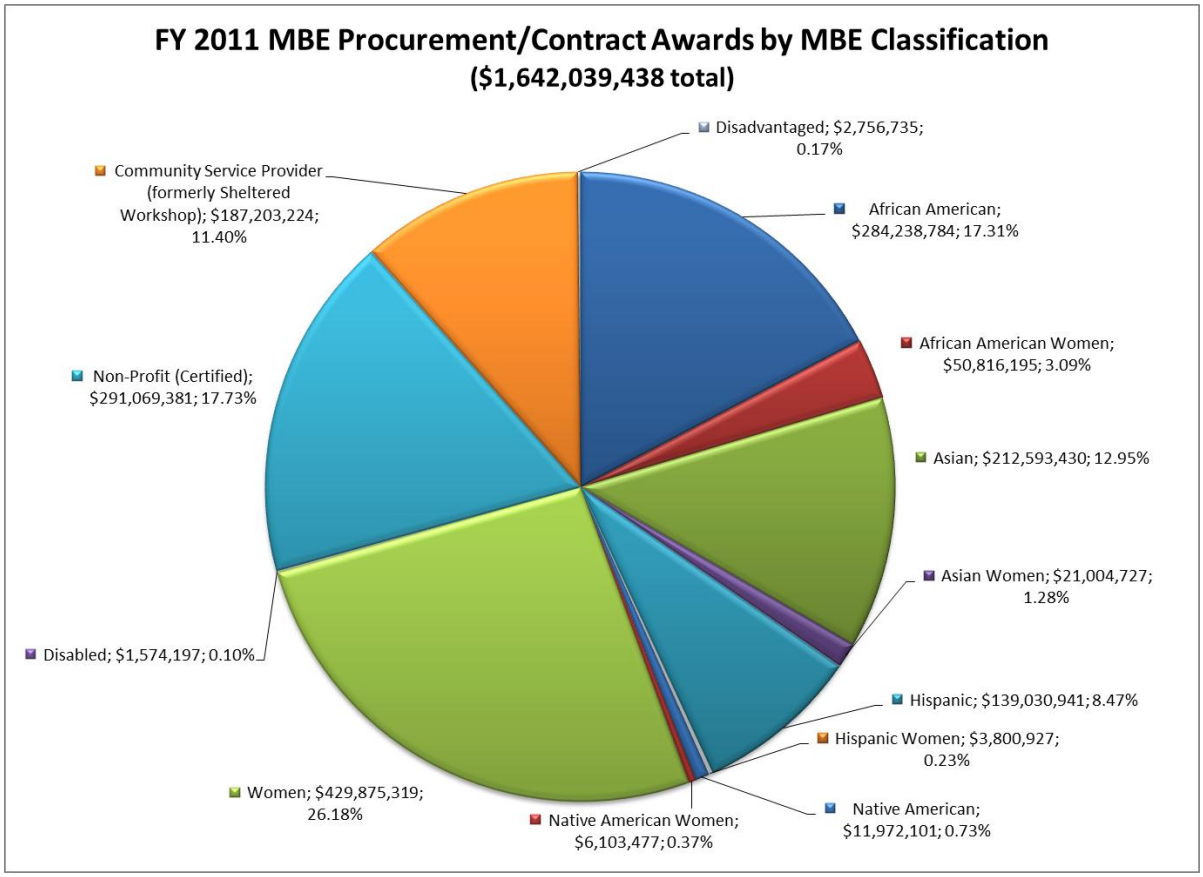




FY 2011 MBE Procurement/Contract Awards by Classification

MBE Classification	Total Prime Awards $	Total Subcontract Awards $	Total Prime and Subcontract Awards $	% of Total MBE Procurement
African American	$72,670,257	$211,568,528	$284,238,784	17.31%
African American Women	$17,998,751	$32,817,444	$50,816,195	3.09%
Asian	$79,135,429	$133,458,001	$212,593,430	12.95%
Asian Women	$9,536,863	$11,467,864	$21,004,727	1.28%
Hispanic	$47,426,658	$91,604,283	$139,030,941	8.47%
Hispanic Women	$379,518	$3,421,409	$3,800,927	0.23%
Native American	$421,751	$11,550,350	$11,972,101	0.73%
Native American Women	$207,179	$5,896,299	$6,103,477	0.37%
Women	$164,126,239	$265,749,080	$429,875,319	26.18%
Disabled	$613,185	$961,012	$1,574,197	0.10%
Non-Profit (Certified)	$287,333,348	$3,736,034	$291,069,381	17.73%
Community Service Provider (formerly Sheltered Workshop)	$187,201,283	$1,942	$187,203,224	11.40%
Disadvantaged	$8,484	$2,748,251	$2,756,735	0.17%
Total MBE Procurement	**$867,058,944**	**$774,980,494**	**$1,642,039,438**	**100.0%**
Total All Procurement Awards			$6,901,737,469	

Notes: MBE classifications for dually-certified Women firms (African American Women, Asian Women, Hispanic Women, Native American Women) are being captured pursuant to legislation effective October 2009, which supports the use of subgoals to maximize participation among African Americans and Women. In order to provide consistent data for all of FY 2011, the Governor's Office of Minority Affairs (GOMA) instructed agencies to track all MBE activity and add the ethnic women categories retroactively.


FY 2011 MBE Procurement/Contract Awards by MBE Classification
($1,642,039,438 total)
Disadvantaged; $2,756,735; 0.17%
African American; $284,238,784; 17.31%
African American Women; $50,816,195; 3.09%
Asian; $212,593,430; 12.95%
Asian Women; $21,004,727; 1.28%
Hispanic; $139,030,941; 8.47%
Hispanic Women; $3,800,927; 0.23%
Native American; $11,972,101; 0.73%
Native American Women; $6,103,477; 0.37%
Women; $429,875,319; 26.18%
Disabled; $1,574,197; 0.10%
Non-Profit (Certified); $291,069,381; 17.73%
Community Service Provider (formerly Sheltered Workshop); $187,203,224; 11.40%

MBE Procurement/Contract Awards (Prime & Subcontract) by Classification for Fiscal Years 2007 - 2011

MBE Classification	FY 2007 MBE Procurement/ Contract Awards ($)	FY 2008 MBE Procurement/ Contract Awards ($)	FY 2009 MBE Procurement/ Contract Awards ($)	FY 2010 MBE Procurement/ Contract Awards ($)	FY 2011 MBE Procurement/ Contract Awards ($)	% Change Between FY 2010 & FY 2011	% Change Between FY 2007 & FY 2011
African American	206,206,524	266,333,768	371,145,118	270,229,367	284,238,784	5.2%	37.8%
African American Woman	--	--	--	20,853,968	50,816,195	143.7%	-
Asian	132,742,960	116,253,861	210,432,615	158,944,589	212,593,430	33.8%	60.2%
Asian Woman	--	--	--	5,424,099	21,004,727	287.2%	-
Hispanic	62,657,536	96,115,893	139,880,199	137,166,086	139,030,941	1.4%	121.9%
Hispanic Woman	--	--	--	1,809,836	3,800,927	110.0%	-
Native American	19,055,663	39,906,457	5,556,966	6,111,691	11,972,101	95.9%	-37.2%
Native American Woman	--	--	--	958,151	6,103,477	537.0%	-
Women	322,921,247	396,673,808	439,676,065	320,469,157	429,875,319	34.1%	33.1%
Disabled	6,432,211	1,491,710	35,975,201	1,585,061	1,574,197	-0.7%	-75.5%
Non-Profit (Certified)	192,007,334	268,549,985	237,308,842	292,644,486	291,069,381	-0.5%	51.6%
Community Service Provider (Sheltered Workshops - Certified)	190,238,758	123,480,078	212,212,983	172,229,495	187,203,224	8.7%	-1.6%
Disadvantaged	--	--	--	49,894	2,756,735	5425.2%	-
Total	**1,132,262,233**	**1,308,805,560**	**1,652,187,990**	**1,388,475,881**	**1,642,039,438**	**18.3%**	**45.0%**

Rounded Number Totals	1.13	billion	1.64	45.1%
	1.1	billion	1.6	45.5%
	1,132	million	1,642	45.1%

Governor's Office of Minority Affairs

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